

## Message Text

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ACTION EA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-01

INR-07 NSAE-00 RSC-01 TRSE-00 XMB-04 OPIC-06 SP-02

CIEP-02 LAB-03 SIL-01 OMB-01 INT-05 FEA-01 SS-15

NSC-05 DODE-00 PA-02 USIA-15 PRS-01 STR-04 /099 W

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R 220949Z NOV 74

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 2965

INFO USLO PEKING

UNCLAS HONG KONG 12723

E.O. 11652: N/A

TAGS: BTRA, HK, CH

SUBJECT: PRC TOUR BY HONG KONG BUSINESSMEN

1. FOLLOWING IN THE FOOTSTEPS OF TWO OTHER GROUPS OF HONG KONG BUSINESSMEN--THE BANKERS AND THE TRADERS GROUP I--ON FAMILIARIZATION TOURS OF THE PRC, A GROUP DESIGNATED THE "HONG KONG TRADERS TOURNIST GROUP" IN THE PRESS LEFT ON NOVEMBER 20 FOR A 13 DAY NON-BUSINESS TRIP TO SEVERAL OF CHINA'S FAMED SCENIC RESORTS, INCLUDING KWEILIN, HANGCHOW AND SOOCHOW AS WELL AS TO CANTON, CHANGSHA AND SHANGHAI. THREE AMERICAN BUSINESSMEN ARE PART OF THE GROUP: HOWARD DUNCAN OF ESSO; TED C. PROPER OF KODAK; AND ROBERT P. PICCUS OF ITT. OTHERS IN THE PARTY INCLUDE: N. LOCKENWITZ OF EAST ASIATIC AND SCAN DUTCH; AND JOHN MACKENZIE OF HUTCHISON-BOAG, AND ALSO CHAIRMAN OF THE HONG KONG SHIPPERS' COUNCIL; AND H. T. LEWHERS OF JEBSENS--THE THREE REPRESENTING DANISH, BRITISH AND GERMAN TRADING INTERESTS RESPECTIVELY. H. PETER FOXON OF THE BRITISH INCHCAPE GROUP'S GILAMN TRADING COMPANY, AND PRESIDENT OF THE HONG KONG GENERAL CHAMBER OF COMMERCE, WILL JOIN THE TOUR ON NOVEMBER 23. ACCOMPANYING THE GROUP IS T. CHEN, EXECUTIVE SECRETARY OF THE PRC'S CHINA RESOURCES COMPANY, WHO ALSO ESCORTED

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THE HONG KONG TRADERS GROUP I. THE TOUR IS PART OF AN APPARENT EFFORT TO GENERATE INCREASED GOODWILL FOR CHINA

AMONG THE HONG KONG TRADING COMMUNITY.  
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